

TELETRAC NAVMAN



DRIVING FLEET INTELLIGENCE

A data-driven solution that makes fleets,
and their managers, smarter

DIRECTOR

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Introduction

Fleet management has changed. In a modern commercial fleet, every vehicle is equipped with an electronic system that records valuable data to let the manager know when maintenance is needed, when road safety violations have occurred, and when a driver is due to take a break. Your vehicles are speaking to you. Are you listening?

Armed with the right data tools you can help your drivers plan their routes to get them to the destination on time, keep your customers informed, and deliver the highest level of service.

Data also helps your business remain compliant with industry legislation. This real-time flow of information is a tremendous asset in ensuring that each link in the chain of responsibility meets its obligations.

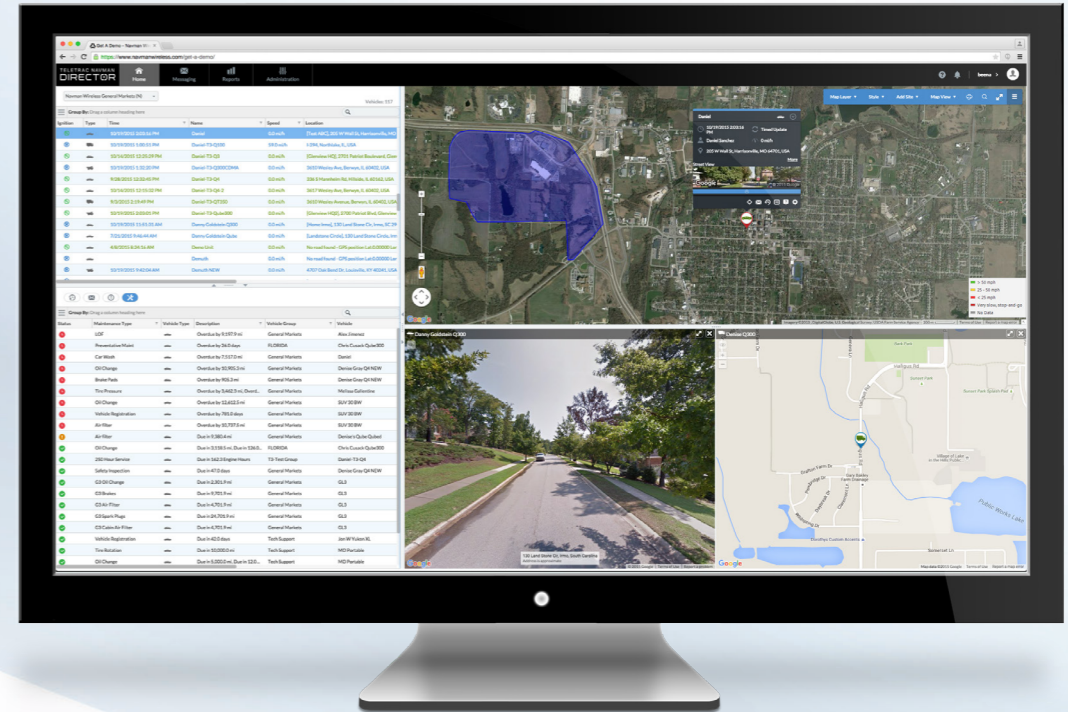
Driver safety has always been an important consideration, and real-time updates on driver performance can help you reduce risk and highlight opportunities for necessary training.

Teletrac Navman DIRECTOR is a fleet management platform that puts all of this data in one place. It provides vehicle and asset intelligence with complete oversight into the core areas of management: field operations, compliance, asset management, and driver safety. Your business never sleeps. And neither does DIRECTOR. Welcome to a smarter way to manage your fleet.

Your vehicles are speaking to you. It's up to you to make informed decisions based on what they're saying.

How can I get the most out of my vehicles?

Your vehicles are one of the largest financial investments you'll make. They're a high-yield revenue stream—but you're under constant pressure to maximize profitability, while protecting your investment. The optimal fleet management software makes it easier to oversee long-term maintenance schedules and direct your vehicles to multiple assignments.



Having the right data is key to successful fleet management

MAPPING INSIGHTS

DIRECTOR's mapping features provide a variety of tools including vehicle locations, driver status, geofencing, traffic updates, and event replay.

Quickly search and filter specific vehicle data and view vehicle behavior on, and in between, job sites.

Mapping features provide businesses with full visibility into vehicle locations and activity—regardless of fleet size or type—empowering companies to maximize their operational efficiency and productivity.

ROUTING TOOLS

DIRECTOR streamlines vehicle routing with insight and ease. Dispatchers have the ability to easily send and assign routes directly to drivers through the DIRECTOR navigation device—turning those routes into turn-by-turn instructions for drivers.

Planned versus actual reports help managers determine whether drivers are taking the best routes possible and are using company resources efficiently. Dispatchers are also able to optimize routing by distance and points of interest, allowing for greater driver productivity and better customer service.

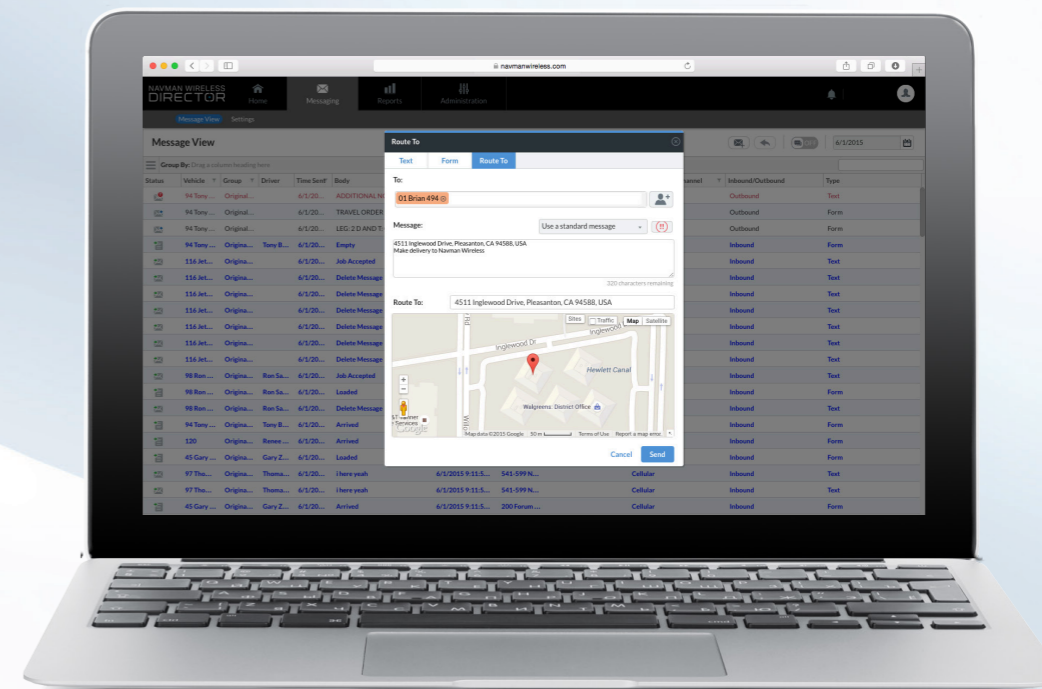
VEHICLE ANALYTICS

The vehicle analytics tools in DIRECTOR allows users to look into important vehicle performance metrics that directly impact business.

Managers receive real-time alerts when pending maintenance needs arise and ensure their vehicles are serviced in a timely manner. The advanced engine diagnostics tool connects to JBUS or OBD-II port providing an instant stream of fault codes directly from the engine for businesses to review. DIRECTOR helps avoid the last-minute surprises that can halt productivity.

With a mobile workforce, how can I ensure our fleet is running efficiently?

Operating a fleet of vehicles is complex for every organization because it involves a large number of moving parts. A connected workforce is key to streamlining activity across your fleet, reducing waste in operating costs. The challenge is keeping the line of communication open between the office and the road. With the correct technology, you can interact with drivers throughout the workday and maximize your daily efficiency.



Streamline processes and achieve more in fewer steps

TWO-WAY MESSAGING

DIRECTOR's two-way messaging feature keeps drivers and dispatchers linked throughout the day.

Businesses can send outbound messages to any sub-fleet or individual vehicle at any time, improving driver response times and customer service. Inbound and outbound messages can be sent in several forms: canned messages, form-fill messages, or free-text messages. Users can also send instant route requests and job site locations to easily communicate a job's specific needs.

INTEGRATIONS & ENHANCEMENTS

DIRECTOR's integrations connect every platform to share information and support sound, data-based decisions.

Companies are relying on more and more diverse platforms to take advantage of increased volumes of data. DIRECTOR provides an API library to integrate with all types of software, including ProMiles for IFTA reporting and Command Alkon for the ready-mixed industry. By bringing all work to one place, DIRECTOR's integrations and enhancements help businesses eliminate errors and maximize productivity.

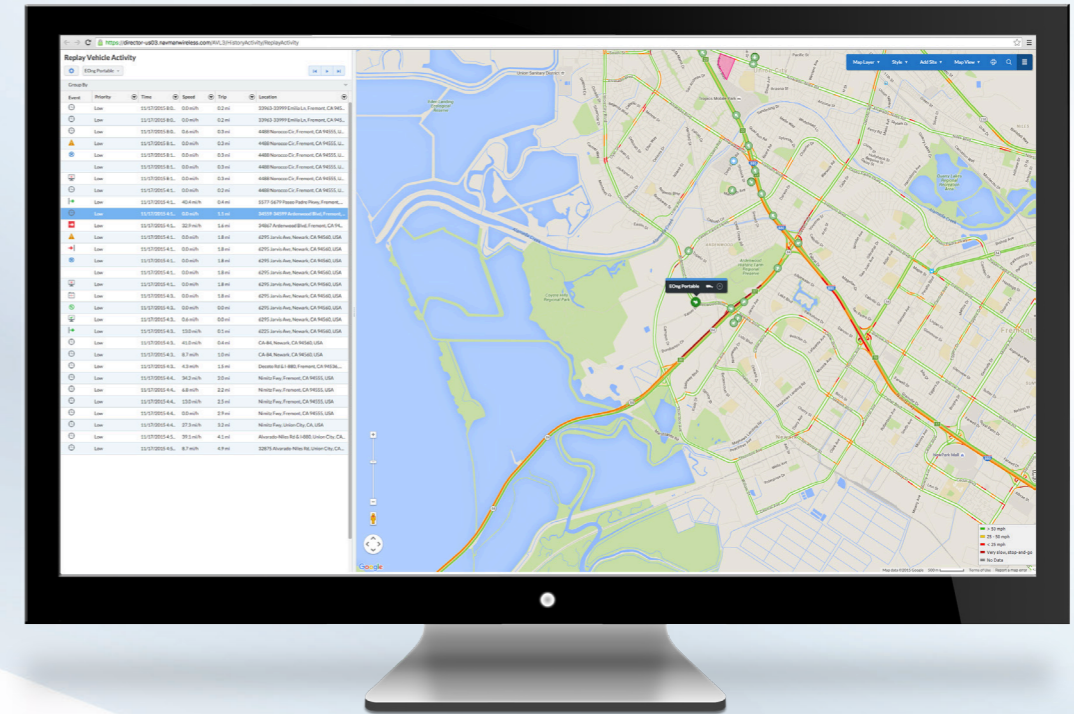
PROACTIVE MANAGEMENT

Effective fleet management can be accomplished by staying one step ahead of developments on the road and keeping drivers informed at all times.

DIRECTOR supports an alerts system that provides live updates on vehicle use and driver status so that managers can be immediately notified of risky fleet activity, including speeding, idling and unauthorized vehicle use. Alerts can also be configured to appear on drivers' in-vehicle device and require drivers to digitally acknowledge alerts before proceeding.

Can all of our regulatory requirements be automated into one platform?

Complying with regulatory requirements is a complex business. Failure to comply with federal legislation and company policy can incur costly penalties. Automation is the key to smarter compliance because it removes the potential for human error. A systematic approach to compliance helps ensure you have the necessary records whenever your drivers hit the road.



Seamlessly integrate all manufacturer and compliance regulations

ACCURATE ELDs

Becoming compliant with the ELD Final Rule is easy with the right product. DIRECTOR's ELD system monitors the performance and behavior of all drivers, letting you quickly identify and correct issues.

ELDs help reduce overall business costs and ensure driver safety. Multiple ELD reports allow you to understand how individual behavior affects safety and fuel efficiency. All reports can be quickly accessed for insurance and inspection requirements.

VEHICLE UPKEEP

DIRECTOR's vehicle inspection module offers a powerful way to optimize service schedules to keep your vehicles maintained to the highest standards.

Reduce the chance of nasty surprises, eliminate the unnecessary paperwork, and give managers an easy and convenient way to track all inspection records. We give drivers a tablet to take on their multiple-point inspection, helping record all information in one place.

BEYOND COMPLIANCE

Compliance gets you in the door. We get you running. DIRECTOR puts all federal compliance requirements in one platform and provides clear data for managers to base their decisions.

Access to real-time data helps manage jobs and simplify workloads, so you can reduce costs associated with compliance and audits. DIRECTOR consolidates critical information to speed up every work process.

How can I coach drivers to be safer using real-life examples?

As a fleet manager, driver safety is high on your list of priorities. No matter how skilled and experience your drivers are, they're likely to encounter unpredictable challenges. DIRECTOR gives you the capability to institute and reinforce safe driving practices that give your drivers the capability to deal with these events and avoid negative outcomes.



Motivate your drivers to improve their behavior through a scoring system

DRIVER SCORECARDS

DIRECTOR's Driver Scorecards quantify driver performance and rank drivers against company safety standards.

Scorecards evaluate drivers based on speeding, idling, harsh braking, harsh cornering, and stop sign violations. Managers can rank individual driver performance and fleet-wide performance for a comprehensive view of safety habits. With a complete picture of safety patterns, you can identify specific areas for improvement on and off the road.

EVENT VIEWER

The Event Viewer records unsafe driving events and replays them on an interactive screen.

Users can pause, rewind, and fast forward through the event to understand how the driver conducted his or her vehicle through the incident. This provides accurate insight to safety issues and helps create targeted training programs for drivers. Overall fleet safety and success depends on accurate data-based coaching programs that are grounded in tangible driver habits.

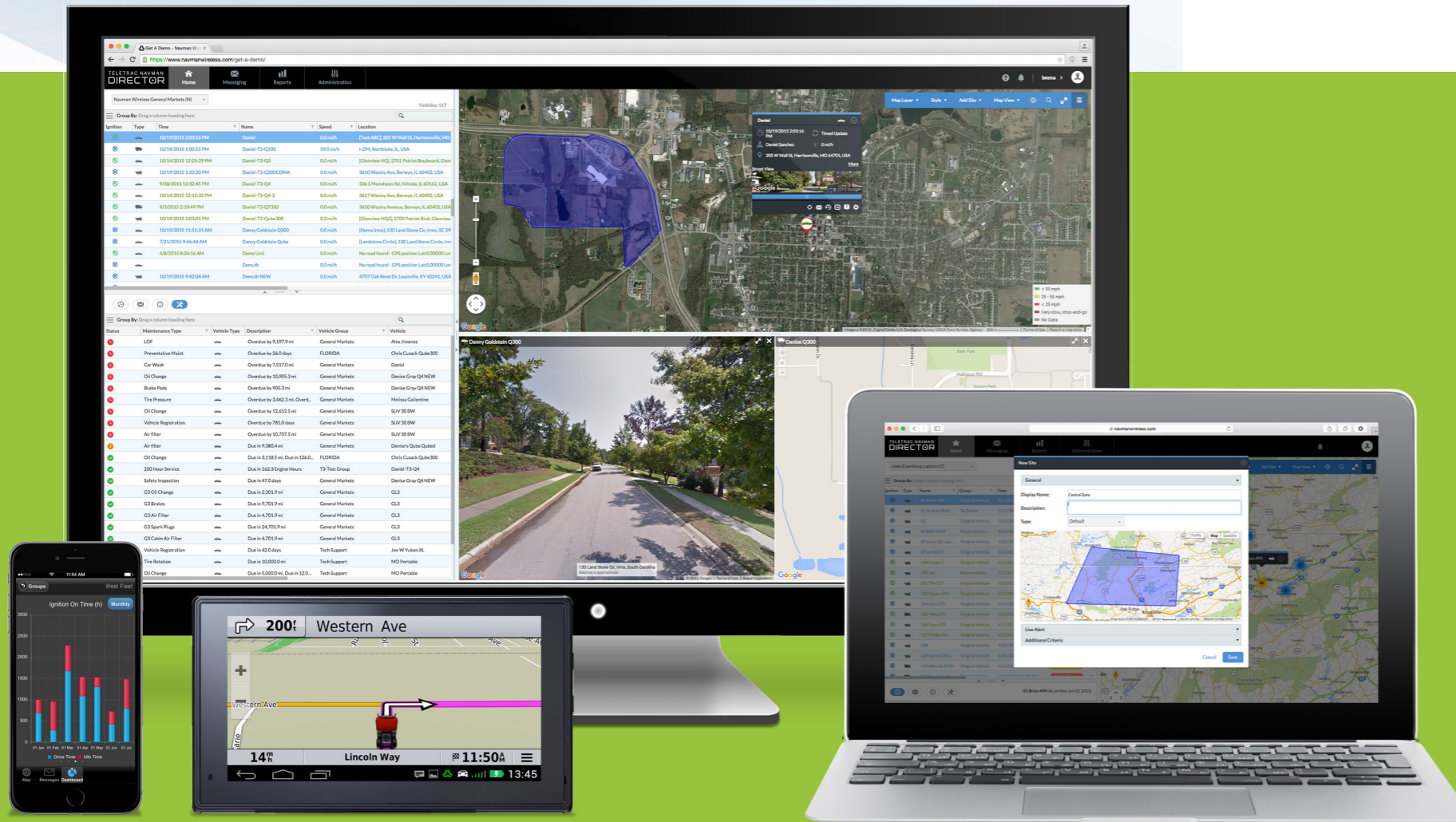
IN-VEHICLE NOTIFICATIONS

Driver safety begins in the cab. DIRECTOR's in-vehicle tablet gives drivers real-time alerts when they are pushing a safety threshold.

The system then gives drivers an overview of all safety violations at the end of each trip. This helps drivers recognize their own unsafe habits, whether it's going over the speed limit or rolling through a stop sign. Give drivers an opportunity to rectify bad habits before they become a problem.

Making your fleet smarter and your business more successful

Teletrac Navman DIRECTOR pulls all of the data generated by your fleet into a single location where you can put it to work to:



- UNDERSTAND HOW YOUR FLEET USES RESOURCES
- STAY CURRENT WITH ALL COMPLIANCE REQUIREMENTS
- CONNECT VEHICLE DATA WITH FINANCIAL INFORMATION
- SEND DRIVERS ON THE SMARTEST ROUTES POSSIBLE
- ENSURE THAT YOUR FLEET IS PERFORMING AS EXPECTED
- USE CLEAR DATA TO MAKE INTELLIGENT DECISIONS

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Better still, everybody in the chain of responsibility can access this valuable business insight through desktop, laptop, tablet or cell phone.

Why work with Teletrac Navman



25+ years
of global experience



40,000 customers



500,000 vehicles



12%
Fewer
maintenance
events



30%
Reduction
in fuel
consumption



15%
More
uptime



30%
Compliance saving
and increased
productivity



20%
Reduction in
road incidents
and violations





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